

# **How to Build Faith and Trust in Your People**

1. Complement your people on a job well done.
2. Listen to your team members. Listen for understanding.
3. Get excited about each team member's success and the success of the whole company.
4. Get back to your people when they ask you questions.
5. Meet with your people when you said you were going to meet with them.
6. Walk your talk.
7. Have a positive attitude.
8. Believe in your people more than they believe in themselves.

9. Write down their ideas.
10. Do what you say you are going to do.
11. Forgive your team members.
12. Give them a second, third and fourth chance. Holding them accountable throughout the whole process. Let people go who will just not work out.
13. Be someone they would like to become.
14. Inspect what you expect.
15. Hold yourself and others accountable.
16. Track your own success and change. Be responsible for your own improvement.